

TPA NEWSLETTER

...from the Tennessee Poultry Association

Remember "Where You're Going" August 16-17, 2013 ?
2013 TPA Annual Meeting & Sensational Summer Get-A-Way
Join us for a grand ole time in 'Music City' - Nashville, TN
Music, Golf, Sporting Clays, Auction, Dinner
Deadline for Registration and Sponsorships ... July 19, 2013

****PLEASE NOTE - Meeting and Hotel location has changed to the DoubleTree - Nashville Downtown**
315 4th Ave N, Nashville
(615) 244-8200 of 7:30am and 4:00pm, ask for in-house reservations or 1-800-222-8733 (24 hours)
ask for "TPA-Tennessee Poultry Association Rate"
Hotel Reservations by July 25th

"Counting the days"
Jimmy Wayne performing live

For more information, contact:
TN Poultry Association
931-225-1116/1123
info@tnpoultry.org

HOTEL CHANGE - TAKE NOTE!

The TPA ANNUAL MEETING & SUMMER GET-A-WAY, scheduled in Nashville this Aug. 16-17, **will now be held at the DoubleTree Hotel downtown.** This event was originally to be at the Hilton downtown, but due to major renovations planned for this summer and fall we have had to change. We apologize for any inconvenience. Please let the TPA office know if we can assist anyone in making room reservation changes. This is the hotel used by the U.S. Poultry Association when they hold meetings and events in Nashville and it will be great for our event.

KEYNOTE SPEAKER ANNOUNCED

Mr. Davis Lee will be the keynote speaker for the TPA annual meeting this Aug. 16th in Nashville. Mr. Lee is the Chairman, CEO and Owner of Davis Lee Companies, which includes AlaTrade Foods and Lee Energy Solutions. AlaTrade Foods has three poultry processing plants in Alabama.

Mr. Lee is extremely involved with, and dedicated to, the poultry industry and was named to the Alabama Poultry Association's Hall of Fame in 2010. Be sure to plan to be in Nashville by 1:00 CST on the 16th to hear his most inspiring comments about the industry.

DATES TO REMEMBER

June 1-7 – TN Ag Enhancement
Program application period
www.tn.gov/taep

June 28 – 2013 TPA Farm Family of
the Year nominations due

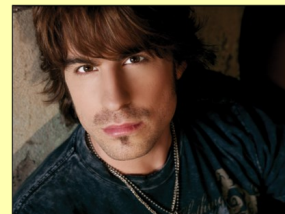
July 9-10 - U.S. Poultry Hatchery
Breeder Clinic. Birmingham, AL
www.uspoultry.org

July 15 – REAP guaranteed loan
deadline
www.rurdev.usda.gov/TN-Energy.html

July 18 - Southern US Trade Assc.
Export Conference. Chattanooga
www.susta.org

August 16-17 - TPA Annual Meeting
& Summer Get-A-Way

- DoubleTree Hotel - Nashville
- Guest speakers
- Networking receptions & auctions
- Golf tournament & Sporting clays
- Jimmy Wayne – live!
"Counting the days"



Sept. 17-18 - US Poultry Production
& Health Seminar. Memphis, TN.
www.uspoultry.org

November 5-8 -TPA Grower Meetings

Tentative dates and locations:

- Union City - Nov. 5th
- Cookeville - Nov. 6th
- Cleveland - Nov. 7th
- Shelbyville area - Nov. 8th

A special thank you and recognition to TPA's Complex Members:



KOCH FOODS
America's Chicken Specialist



Meet Your TPA Vice President, Scott Black

Scott Black has served as TPA's First Vice President the past two years and will take over the reins as President this August during the Annual Meeting Aug. 16th in Nashville at the DoubleTree.

Scott began his career in the poultry industry after graduating from the University of Tennessee at Chattanooga with a double major in Business and Human Resources. Starting out with Seaboard Farms in Chattanooga as a Broiler Service Technician, he remained in that position after the company was acquired by ConAgra Foods. Scott then went to work for Pilgrim's Pride as their Broiler Manager to oversee the broiler program. While with Pilgrim's Pride he had the opportunity to visit many of their operations within the company including their Mexico operation. In 2011 he then joined Cobb Vantress as Broiler Specialist for North America and continues in that position today.

Scott's role for Cobb includes working with Live Operations Managers, Broiler

Managers, Service Technicians and Growers from Canada down to Panama. Cobb amazingly has more than 9.1 billion broilers in this region. Scott's duties include sharing the most efficient way to achieve the genetic potential that the Cobb broiler can deliver through best management practices.

Scott and his wife of almost 17 years, Sara, have three wonderful children, Clay, 13, Riley, 11, and Emmi, 5. Sara continues to home schools their children and they live near Cleveland, TN.

Scott himself enjoys the outdoors, spending time with his family, and just about any sport, "except running", he says.

If you've never had the pleasure of meeting Scott, we hope that you get to soon. He's a man of great vision, he has lots of energy, and he is very passionate about his family, his position with Cobb, and the overall poultry industry. □



Scott getting the April 25th TPA spring golf tournament underway!

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Insurance underwritten by Freedom Life Insurance Company of America. *Not available on all products or in all states. Exclusions and limitations apply.

Ventilation & Housing Tips

Auburn University's National Poultry Technology Center and the Auburn Cooperative Extension Service have current publications available at www.poultryhouse.com/ and www.aces.edu/poultryventilation/. Ventilation and housing topics include:

- Water System Inspection Pays Off (April, 2013)
- Is Poor Drinker Management Costing Fuel Dollars? (Jan. 2013)
- Converting to Natural Gas
- Get Ready for Hot Weather
- Generator Tips
- Lighting Tips
- House Tightness
- Tunnel Cooling
- Fan Runtime Calculator (last updated April 15, 2013)

The **University of Georgia** has their *Poultry Housing Tips* available at www.poultryventilation.com/tips. Over 200 publications on poultry housing and ventilation can be found at this site, including:

- Attic Inlets Operation Guidelines (Feb. 2013)
- Optimal Static Pressure When Using Air Inlets (Jan. 2013)
- Best Performing Tunnel Fans – 2012
- Keys to Litter Moisture Control... Fresh Air, Heat & Air Movement
- Forced Air Furnaces Can Reduce Bird Cooling During Hot Weather
- Plastic Evaporative Cooling Pads
- The Inverted-V Migration Fence
- Pullet House Air Speed - Static Pressure Estimating Sheet
- Tunnel Air Speed - Static Pressure Estimating Sheet
- How Tunnel Fan Placement Affects Fan Performance...
- Relative Humidity- Best Measure of Poultry House Air Quality □

FARM BILL UPDATE

Information and excerpts from Agricultural News, Farm Bill – May 17, 2013

Both the Senate and House Agriculture Committees recently passed their version of a 2013 farm bill. The House Agriculture Committee approved on a 36-10 vote a 5-year farm bill, which is almost identical to a measure that was passed last year. The Federal Agriculture Reform and Risk Management Act of 2013, H.R. 1749, will cost about \$940 billion over the next decade, cutting about \$40 billion from direct spending. House leadership has committed to having the bill on the floor in June.

In mid-May, the Senate Committee on Agriculture, Forestry and Nutrition also passed a farm bill entitled The Agriculture Reform, Food and Jobs Act of 2013, S. 945. On a vote of 15-5, the bill took less than four hours to be marked up and approved. The bill will cut \$23 billion over 10 years. Majority Leader Harry Reid (D-NV) scheduled the bill to be on the Senate floor May 20th. Highlights of the two bills are as follows:

The House-Passed Farm Bill (H.R. 1749)

Passed: An amendment co-sponsored by Reps. Mike Conaway (R-TX) and Jim Costa (D-CA) that repeals the section of the 2008 farm bill that directed USDA's Grain Inspection and Packers and Stockyards Administrations (GIPSA) to **review contract and industry structure practices of the meat and poultry industries.**

Passed: An amendment sponsored by Rep. Rick Crawford (R-AR) that **would restrict USDA's Animal and Plant Health Inspection Service (APHIS) from making any changes to the National Poultry Improvement Plan (NPIP).** The amendment would keep the physical location of NPIP the same, as well as the current structure. The funding level was set at the current level.

Passed: Rep. Bob Gibbs (R-OH) sponsored an amendment that would **prevent federal agencies from giving out personal information of agricultural producers to third-party groups.** This amendment is a result of the Environmental Protection Agency's recent release of data from livestock operations to three environmental groups. The data release, which came about as a result of a Freedom of Information Act request, has gained traction on Capitol Hill.

Passed: Rep. Bob Goodlatte (R-VA) sponsored a provision that would require USDA to undertake **reviews of any EPA regulations** that could affect the agricultural community. Goodlatte said that the amendment was in response to EPA's recent program for the Chesapeake Bay, which required states to develop and put in place plans to reduce nutrient runoff into the bay.

The House bill also contained several provisions aimed at **deflecting the impact of U.S. Environmental Protection Agency (EPA) regulations on farmers and ranchers.**

The Senate-Passed Farm Bill (S.945)

Passed: Language that **supports keeping the current Governance Committee at the National Poultry Improvement Plan (NPIP)** was included in a package of amendments. **Funding was set at the current level.**

Passed: Poultry Insurance Program establishes a pair of studies on the feasibility of insurance programs **to protect America's poultry growers from catastrophic loss**, such as disease outbreaks and bankruptcies of poultry integrators. □

What to do with retired chicken houses?

Comments offered by TPA's Executive Director, Dale Barnett, as a result of inquiries from various growers and subsequent discussions with various Universities and Extension personnel.

For some, tearing down, removing and selling retired chicken houses may be the best business decision in order to reduce insurance premiums and property taxes. Unless these houses are truly justified for storage, or for a subsequent enterprise, they may prove to be too costly just to park a few pieces of equipment under that could be stored elsewhere on the farm. Another option may be to tear down and sell all but one end of a house (to keep for storing equipment under minimal space) in order to reduce insurance premiums and property taxes. Visit with your insurance agent and additionally take a look at the property value placed on these houses to best determine how to proceed. A re-appraisal of property through your tax assessor's office may be warranted for anyone keeping *or removing* retired houses if you feel a downward adjustment is in order.

Growers looking to pursue a subsequent enterprise for retired houses are best advised to first visit with their County Extension Agent and their Ag Lender. Diversified farming operations may be able to convert a house into cattle handling facilities or use them for lambing or kidding operations; or use them for a profitable storage situation or business, for example. University experts with the Univ. of TN, Auburn Univ., TN Tech and Murray State in KY tell us that attempts to convert retired houses into hot houses, hydroponics or other horticulture or aquaculture enterprises have proven to not be profitable when tried or considered by others and are **often ill-advised**. A serious marketing plan and an in-depth budget analysis including costs of retrofits and utility inputs are of course paramount before proceeding with any idea. □



TPA BOARD MEMBERS

President - Dan Nuckolls
Koch Foods—Chattanooga
(423) 266-0351 dannuc@kochfoods.com

First Vice President -Scott Black
Cobb-Vantress, Inc.
(423) 595-1532 - Cleveland, TN
Scott.Black@cobb-vantress.com

Second VP - Chynette Bandy
Equity Group - Kentucky Division
606-387-2391— Pall Mall, TN
chynette.bandy@keystonefoods.com

Secretary/Treasurer - Jay Daniels
Hubbard LLC - Pikeville (423) 447-7379
jay.daniels@hubbardbreeders.com

Past president - Wally Taylor, Tyson

TPA Board Members

Dwight Curl, Marel Stork Poultry Processing
Frank Dougherty, Aviagen, Inc.
Shane Guy, Pilgrim's Pride, Inc.
Todd Jewell, Grower
Kevin McBride, Alltech, Inc.
Tom McCue, Tyson Foods - Shelbyville
Dewey Swindle, Grower, Lafayette
Andrew Blair, Tyson Foods - Obion Co.
Larry Hornaday, Grower, Shelbyville
Clint Lauderdale, Jones-Hamilton Co.
David Wilds, Koch Foods - Morristown

The TPA Spring Golf Tournament was held near Murfreesboro, TN on April 25th at Champion's Run golf course. Event coordinators were Scott Black, Cobb-Vantress, and Shane Guy with Pilgrim's Pride. The weather was great and everyone enjoyed themselves of course. The Cobb-Vantress sponsored team consisting of Dan Merriman, Mike Beekman, David Cobb, and Scott Black along with Donnie Bullard (Lee Energy Solutions) won the overall tournament. A total of 9 teams competed and were sponsored by International Paper, ChemStation, Hubbard, Animal Health Industries, the Zee Company of The Vincit Group, Griffin Industries (DarPro), the TN Farmer's Co-op, the K Supply Co., and Cobb-Vantress.

Russ Bratton (International Paper) won the longest drive and the three holes designated for the "closest to the pin" challenges were won by Eddie Creekmore (International Paper), Doug Nofsinger (Pilgrim's Pride) and Jay Daniels (Hubbard, LLC), respectively.

Golf hole and prize sponsors included Shane Guy, the Jones-Hamilton Co., ChemStation, Hubbard LLC, International Paper, Angela Warden TSP Consulting, Tyson - Shelbyville, AFco, American Proteins, Alltech, TN Farmer's Co-op, First Community Bank of Bedford Co., DarPro (Griffin Industries), Marel Stork Poultry Processing, the Zee Company (the Vincit Group), Tyson—Obion Co., Cobb-Vantress and the Cumberland Poultry Group. □

Great seminar if you missed it!

Dr. Trisha Marsh-Johnson gave a great presentation the morning of the golf tournament titled *Interventions & Management Strategies for the Reduction of Salmonella & Campylobacter* (from the pullet farm through post-chill at the poultry processing plant). The seminar was proudly sponsored by the Jones Hamilton Company, made possible by TPA Board member, Clint Lauderdale. Dr. Johnson is with Veterinary & Environmental Technical Solutions, PC, and can be available for consultation and plant inspections. Anyone who would like to receive a copy of her presentation from this seminar is welcome to contact the TPA office at 931-225-1123 or email dbarnett@tnpoultry.org. □

AUCTION ITEMS NEEDED

Several great auction items have been donated and committed thus far for the 2013 TPA fundraiser auction in Nashville this Aug. 16-17th during the Annual Meeting & Summer Get-Away. These items include a custom made fire pit/grill, pellet stoves, golf clubs, cabin get-a-way packages, hunts, and more. Please contact Eric Killen (The Vincit Group), Dale Carroll (Lee Energy Solutions), Frank Dougherty (Aviagen, Inc.) or the TPA office (931-225-1123) to make your commitment



PROPANE PRICING UPDATE

Spot pricing from Mount Belvieu, TX for May, 2013 ranged from \$0.902 to .968 per gallon, with an average price of \$0.935/gal. Prices earlier in the year started out in the low 80 cent range.

Allowing for a reasonable average of 41 cents per gallon for tariffs and handling & delivery, this establishes a current delivered price at \$1.35 (\$1.31 to 1.38) for contracts established during this time period for most areas in Tennessee. Larger accounts can often negotiate a price lower by as much as 5 cents or more.

For growers and complexes in the southeastern and eastern regions of Tennessee, TPA allied member company **Thompson Gas** is available to discuss propane and farm diesel with you. Contact James Watson at 706-851-4378 or Robby McKim at 706-455-8426 for more info.

If any areas in TN are currently paying significantly more than \$1.40 per gallon for propane please let the TPA office know at 931-225-1123, or dbarnett@tnpoultry.org, so this can be explored on everyone's behalf.

To follow Mount Belvieu, TX spot pricing for propane go to: www.eia.gov/dnav/pet/hist/LeafHandler.ashx?n=p&s=eer_epllp&pf4_y44mb_dpg&f=d □

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TN Poultry Association

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**IS YOUR TPA
MEMBERSHIP CURRENT?**

NEWS FROM AROUND THE COMPLEXES

HUBBARD, LLC - **Norma Fernandez** joined Hubbard in January of 2013 as their International Sales Coordinator responsible for sales coordination, health documentation & freight logistics to Latin America, Central America, Europe, the Middle East, Africa and Asia. She will be working out of the Pikeville, TN Regional Customer Support Office reporting to **Jay Daniels**, Director of Operations, in charge of production planning, customer support, transportation & marketing. **Leslie Eggleston** has been hired for a flock supervisor position with Hubbard for the Pikeville complex. Leslie is a MTSU graduate and spent his career previously in the commercial egg industry with Cal-Maine Foods, Inc.

KEYSTONE FOODS - Equity Group, Kentucky Division. **BJ Svagl** is on an employee work sabbatical to spend a year at their China operation. **Tony Delk** will be the plant manager in Albany, KY during this time.

TYSON FOODS, INC. - **Vanessa Brazelton** became the Shelbyville complex's Live Haul Manager in February, 2013.

Tyson's **Meals that Matter™** disaster relief trailer and cooking teams from several Tyson plant locations arrived in Moore, OK soon after the devastating tornado hit May 20th, to begin providing meals to victims and relief workers. Depending upon the need, the trailer and cooking teams could be on site two to three weeks. Team members from the **Shelbyville Complex** previously assisted with disaster relief efforts as a result of hurricane Sandy. □

TN POULTRY ASSOCIATION

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Shelbyville, TN 37162

