

TPA NEWSLETTER

...from the Tennessee Poultry Association

INAUGURAL HALL OF FAME INDUCTEES

Aug. 17, 2013 marked the inaugural induction for the TPA Hall of Fame in Nashville. Five distinguished individuals and families were honored for their lasting impact made on Tennessee's poultry industry. Immediate past TPA president, Dan Nuckolls, made the introductions and is to be credited for initiating the Hall of Fame for TPA.

First to be recognized were Fred H. Dawn and his sons, Frank, Charlie and Fred, Jr. of the Dawn Produce Co., which operated for over 30 years. Dawn Foods later became what is now the Koch Foods, Inc. facilities in Chattanooga, TN.

Lloyd T. "Pop" Burnett, who founded the Burnett Produce Co. in 1948, and his sons James W. "Bud" and Lloyd E. "Tub" Burnett were also proudly recognized during the induction ceremonies. Their legacy continues as the Koch Foods, Inc. operations in Morristown, TN, since 1999. Bud Burnett was on hand for the induction and thoroughly entertained the banquet attendees with a few comments.

With an impressive 49 years of former service in the live production area, Jimmy Breedlove was welcomed to TPA's Hall of Fame and was on hand to receive this honor. In 1955, Jimmy started with Loret Mills (which became Allen Farms in 1983), growing and selling chickens to Dawn Produce and Burnett Produce. He then began working for Dawn Produce - which was later purchased by Zartic Foods and finally by Koch Foods. Jimmy retired from Koch Foods and the poultry industry in Sept. 2004.

Former University of Tennessee Poultry Extension Specialist, Dr. Charlie Goan, has made a tremendous mark on the TN poultry and was proudly honored. He began his career at UT in 1971 and officially retired in 2008. After spending the morning with TPA on the golf course he was convinced to hang around for the banquet that evening so he could be (hopefully) surprised with the recognition. Dr. Goan has touched so many lives in so many ways, and continues to be available to TPA and the industry when called upon.

And last but certainly not least, former TPA Executive Director from 1998-2008, Ann Cox-Eastes was the fifth and final inductee for the evening. Ann was most instrumental in leading the Association toward what it has become today and is as energetic and outgoing as ever. Thankfully, she and her husband Larry returned from their Alaska cruise in time to attend the banquet!

What a great evening it was to recognize these most outstanding individuals. The pride in the room was swelling and it was so wonderful to see everyone enjoying this special occasion. □



BUD BURNETT & DAN NUCKOLLS



JIMMY BREEDLOVE



DR. CHARLIE GOAN



ANN COX-EASTES

TPA's Poultry Company Members include:



TPA's 2013 "Workhorse of the Year"

Eric Killen, Sales Director - National Accounts, for the **Vincit Group**, is the 2013 TPA Workhorse of the Year and was recently recognized for his dedicated and unending service to the Association. Eric annually chairs the TPA auction fundraiser during the TPA Annual Meeting & Summer Get-A-Way in Nashville and is largely responsible for its ongoing success. The first year that Eric took on this challenge in 2011 the auction raised a much appreciated \$17,300, taking it to the beginning of new heights for TPA. Never one to be satisfied with prior performance, Eric challenged the committee and himself and set a new record by bringing in over \$21,000 in 2012. Setting even larger goals for 2013, Eric lead the team to raising an unprecedented \$31,300 from the silent and live auction fundraisers for TPA.

Eric and his wife, Mary, additionally enjoy spending time together before the auction each year shopping for many wonderful items with contributions donated to TPA from various donors. This year their daughter Molly also played a significant role in conducting the auction at the DoubleTree both nights. At the conclusion of the live auction Saturday night, when the impressive auction totals over both nights were announced, the commentator then stated: "...and that folks, is why Eric Killen is your 2013 TPA Workhorse of the Year!"

The funds generated by TPA are used to help promote the poultry industry in TN and to provide awards and scholarships for 4-H and FFA poultry project winners.

TPA additionally proudly nominated Eric for the US Poultry & Egg Association's Lamplighter Award this year. He received additional support for this recognition from the poultry federations in Georgia and Mississippi, who he also assists significantly with their respective fundraising efforts each year. □



Eric Killen proudly accepting the 2013 TPA Workhorse of the Year recognition.

REPLACEMENT COST vs. ACTUAL CASH VALUE

Commercial property insurance comes with different options for coverage. Whether you are just insuring a building, the contents, or a combination, there are many options to choose from. At the time of a loss it is important to know what coverage you have for your business.

Replacement cost coverage will provide you with "like kind or quality" up to the policy limit stated on the declarations page.

Actual cash value is the cost of repair or replacing property **less** depreciation. Depreciation is the loss in value of the property due to time, wear and tear.

Making the decision on which type of coverage to purchase can be complex. Actual cash value coverage costs far less premium than Replacement cost. It is important to remember that if you have any business loans, your lender may require replacement cost coverage in the lending agreement.

The purpose of insurance is to "make you whole" in the time of a loss, so be sure you discuss your coverage options in length with your commercial insurance agent to determine what is right for you and your business. □

THE SWALLOWS AGENCIES

Contact Greg McDonald or Gabe Colwell to discuss your poultry, personal and business insurance needs at (931) 526-4025.

TPA BOARD MEMBERS

President - Scott Black
Cobb-Vantress, Inc.
Cleveland, TN (423) 595-1532
scott.black@cobb-vantress.com

1st VP - Chynette Bandy
Equity Group - Kentucky Division
Pall Mall, TN (270) 647-0364
chynette.bandy@keystonefoods.com

Secretary/Treasurer - Jay Daniels
Hubbard LLC - Pikeville (423) 447-7379
jay.daniels@hubbardbreeders.com

2nd VP - Andrew Blair
Tyson Foods - OBC (731) 886-4730
andrew.blair@tyson.com

Past-President - Dan Nuckolls, Koch Foods

TPA Board Members

Dwight Curl, Marel Stork Poultry Processing
Don Davis, Koch Foods - Chattanooga
Frank Dougherty, Aviagen
Shane Guy, Pilgrim's
Eric Killen, the Vincit Group
David Tallent, Grower, Spring City
Kevin McBride, Alltech
Tom McCue, Tyson Foods - Shelbyville
Tony Swindle, Grower, LaFayette
Larry Hornaday, Grower, Shelbyville
Clint Lauderdale, Jones-Hamilton Co.
David Wilds, Koch Foods - Morristown

WINE & CIGAR RAFFLE

at the 2013 TPA Annual Meeting Dinner
August 17, 2013

The winner of the 3 cases of fine wine was Casey Jones, with LB White, and the winner of the 3 boxes of cigars was Holli Counts, of Koch Foods.

Thanks to everyone who supported the raffle!



TPA's Golf Scramble during the Summer Get-Away was held at the Hermitage Golf Course on Aug. 17th with 22 teams competing:

1st Place Team

Russ Bratton, International Paper
Vaughn Stephens, Tyson Shelbyville
Tim Knight, Equity Group - KY Division
Brandon Davis, Tyson Shelbyville

2nd Place Team

Shane Guy, Pilgrim's
Frank Dougherty, Aviagen
Sean Holcombe, Hubbard
Steve Corley, Tyson Foods - OBC

3rd Place Team

Jeff Ewing, International Paper
Micah Abernathy, Tyson Shelbyville
David Boils, Equity Group - KY Division
Daniel Hatcher, Koch Foods

4th Place Team

Blaine Cultra, Tyson Foods - OBC
Jeff Sims, Animal Health International
Jonathan Green, American Proteins, Inc.
Anthony Cubito, Americold

Closest to the Hole winners

Hole #3 - Dan Hall, International Paper Hole #12 - Phil Giacalone, Gorton's Specialty Products
Hole #7 - Doug Nofsinger, Pilgrim's Hole #15 - Steve Milton, Perdue Foods

Longest Drive (Hole #13) - Micah Abernathy, Tyson Shelbyville



Sporting Clays Shooting Results

1st: Shane Joyner, Tyson Foods - OBC

2nd: Clint Lauderdale, Jones-Hamilton

3rd (tie): Keith Riley, Tyson Foods - OBC
and Brandon Gibson, Equity Group





Davis and Beth Lee are pictured with Jimmy Wayne, who performed during the TPA Annual Meeting, and his guest, Pat Alger, who graciously sang the hit song he wrote for Garth Brooks, *The Thunder Rolls*. Mr. Lee, of the Davis Lee Companies that include Alatrade Foods and Lee Energy Solutions, was the keynote speaker for the Annual Meeting delivering a most enlightening and positive message to everyone in attendance. □

PLANT PROCESSING: What's new on the plant side of things?

Dr. Doug Britton, Georgia Tech's Agricultural Technology Research Program (ATRP) manager, gave a most fascinating presentation during TPA's annual meeting in Nashville. An overview of ongoing research projects and information can be found at www.atrp.gatech.edu/ which includes the following highlights:

Intelligent Cutting and Deboning System - The Intelligent Cutting System uses 3D imaging and a robotic cutting arm to automatically perform precision cuts that optimize yield while eliminating the risk of bone fragments in finished poultry products.

Novel Separation Technologies for Poultry Processing Liquid Streams - Dynamic Filtration research is investigating techniques to more selectively capture target impurities from poultry processing liquid streams in a way that facilitates the recovery of value-added byproducts while still meeting or exceeding water reuse guidelines.

Preparation of Magnetic Beads for Low-Level Pathogen Pre-concentration A prototype sampling system uses coated magnetic beads to capture and hold pathogens/bacteria in fluid samples. The system shows promise as a viable and simple method for capturing bacteria in food safety applications.

Worker Safety - A Mobile Motion Capture (MiMiC) System uses smartphone technology and motion sensors to capture and then analyze ergonomics data from poultry plant workers as they perform their jobs. The key purpose of MiMiC is to optimize the workers' performance, leading to increased productivity while reducing the risk of injury.

Evaluation of Novel Intervention Strategies for Pathogen Control - The goal of this project is to develop a group of new antimicrobial compounds to reduce pathogens in food products.


Adaptive Perception During Manipulation - The goal of this project is to develop perception algorithms that will learn, model, and track deformable poultry objects for robotic manipulation.

Automated Cone Loading with Low-Cost Robot Baxter - The humanoid Baxter robot manufactured by Rethink Robotics is being programmed to assess its ability as a robotic solution to loading poultry carcasses on cones for processing.

Ultrasonics for Disinfection - Researchers are evaluating the effectiveness of ultrasound for the inactivation of *Salmonella* in poultry processing chiller water.

Systems Modeling of Poultry Plant Water Usage - Researchers will model water usage in a typical poultry processing plant, with the goal of defining areas to potentially improve water quality or reduce water use. □

Affordable Insurance



A Comprehensive, Tailored Approach to Insurance for:

- ★ Small Business Owners
- ★ Self-Employed
- ★ Families & Individuals

Up to 3 Year Rate Lock*

For More Information Contact:

Michael Vogler

901-591-6931

AIADJD-V2-1212 Insurance underwritten by Freedom Life Insurance Company of America. *Not available on all products or in all states. Exclusions and limitations apply.

TPA GREATLY APPRECIATES THEIR ALLIED MEMBERS!



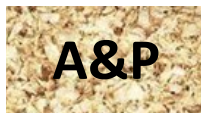
Alltech, Inc.
Kevin McBride - (229) 225-1212



American Proteins, Inc.
Mark Ham - (770) 886-2250



Animal Health International
Jeff Sims - (256) 504-2588



A&P Leasing, LLC
Kiln-dried pine shavings
Paul or Jordan Bailey - (931) 738-5065



Biomim USA
Joe Sanders - (210) 342-9555



Cumberland Poultry Group
Brian Johnson - (217) 820-3530
Pat Meggs



Cumberland Tractor & Equipment
Evan Clark - (615) 427-4600



International Paper
Murry Franklin - M'boro (615)
Jeff Ewing - Morristown (423) 280 2492



Jones-Hamilton Co.
Ed Jemison - (423) 400-3755
Clint Lauderdale - (256) 620-1175



Lohmann Animal Health
Jesse Rodriguez - (256) 506-2623



Lhoist NA
Barry Collins - (931) 368-9057



Merck Animal Health
Paul Burke - (615) 804-3564



Merial Select, Inc.
Steve Carroll - (615) 465-3998



Nordic Logistics & Warehousing
Don Schoenl - (770) 871-2821



Swallows Insurance Agency
Greg McDonald or Gabe Colwell
(931) 526-4025



Tennessee Farmers Coop
Paul Davis - (615) 483-2939



Thompson Gas
James Watson - (706) 851-4378
Robby McKinn - (706) 455-8426



Tri-Form Poly (EcoDrum)
Bryon Irwin - (701) 446-6139



US Health Advisors
Michael Vogler - (901) 591-6931



Zoetis
Chris Dyer - (770) 335-5552

GROWER MEETINGS PLANNED FOR NOVEMBER

TPA Vice-President and chair of the grower meeting planning committee, Chynette Bandy, has announced that the annual TPA grower meetings have been set for this Nov. 4-7, and will be held in Union City, Cookeville, Cleveland and Fayetteville, respectively.

Keynote speakers will include Mary Scantling Foy, formerly with the Univ. of Arkansas, who will speak on water quality issues. Jim Donald, poultry extension specialist from Auburn University, will be addressing winter ventilation topics, and then giving either windrowing or lighting updates as planned for the respective meeting locations as follows:

Union City or Martin - Nov. 4th, from 10:30 to 3 pm CT at the new Discovery Park Museum. Topics to include: water quality, winter ventilation tips and windrowing practices.

Cookeville - Nov. 5th, 9:30 to 2 pm CT at TTU's Hyder-Burks Ag Pavilion. Topics to include water quality, winter ventilation tips and a lighting update.

Cleveland - Nov. 6th, 2:30 to 7 pm ET at the Five-Points Museum. Topics to include water quality, winter ventilation tips and a lighting update.

Fayetteville - Nov. 7th, 2:30 to 7 pm CT at the Lincoln Co. Fairgrounds. Topics to include water quality and winter ventilation tips.

Vendors, a good meal, and the chance to visit with everyone are always the highlights at these meetings as well. Growers, live production team members and allied company reps will be in attendance.

Please call or email the TPA office if you have not received the flyer and registration materials via e-mail now.

Any company interested in sponsoring and being on hand to set up a vendor display is invited to contact dbarnett@tnpoultry.org or call (931) 225-1123. □



FARM FAMILY OF THE YEAR

The Carmela & Richard Davis family, of Triple J Farm, is your 2013 TPA *Farm Family of the Year*. They have operated breeder houses near Clarksville, TN since the year 2000 for the Equity Group - KY Division of Keystone Foods. They previously were the Conservation Farm of the Year in 2010, and are a *Century Farm* that has been in the family for 173 years.

Members of the Davis family, along with key personnel from the Keystone Foods complex pictured from left to right are: Tim Knight - Live Production Mgr., Brandon and Jenny Davis Savage, Carmela & Richard Davis, Dr. Robert Williams - Complex Mgr., and Chynette Bandy - Broiler Mgr. Not pictured, are their other two children, Jaime Shockley and Jason Savage. □

DATES TO REMEMBER

Nov. 4-7 - TPA Grower Meetings

- Union City - Nov. 4th, 10:30 - 3 pm CT
- Cookeville - Nov. 5th, 9:30 - 2 pm CT
- Cleveland - Nov. 6th, 2:30 - 7 pm ET
- Fayetteville - Nov. 7th, 2:30 - 7 pm CT

Nov. 13-14 – Communications Strategies Workshop. Atlanta. www.uspoultry.org

Jan. 27-30 - International Poultry Production & Processing Expo (IPPE) - Atlanta. [U.S. Poultry](http://www.uspoultry.org)

Jan. 30 - Poultry Handling & Transportation Quality Assurance Training Workshop. Atlanta, during IPPE. <http://www.poultryhandling.org/>

Jan. 31 - Feb. 4 - Georgia International Poultry Short Course 2014. Athens www.poultry.uga.edu/extension/internationalshortcourse.htm

Aug. 15-16 - TPA Annual Meeting & Summer Get-A-Way. Nashville Downtown Hilton.

- Banquet & Live Entertainment
- Golf Tournament
- Sporting Clays
- Auction fundraisers & more!

PROPANE PRICING UPDATE

Spot pricing from Mount Belvieu, TX over the summer months was at its lowest, since early January, on June 20th at \$0.814/gal. During the month of July prices climbed back into the .90's and by the end of the first week of August had reached a \$1/gal. As of the first week of September, a spot price of \$1.19 peaked before coming back down. Prices were hovering around \$1.09 the first week of October.

Allowing for an average of 41 cents per gallon for tariffs, handling & delivery to most areas this brings the average current retail price to \$1.50/gal. Larger accounts should be able to negotiate a lower price, by as much as 5 cents or more.

For growers and complexes in the southeastern and eastern regions of Tennessee, TPA allied member company **Thompson Gas** is available to discuss propane and farm diesel with you. Contact James Watson at 706-851-4378 or Robby McKim at 706-455-8426 for more info. To follow Mount Belvieu, TX spot pricing for propane go to: www.eia.gov/dnav/pet/hist/LeafHandler.ashx?n=pet&s=eer_epllp_pf4_v44mb_dpg&f=d □

EQIP FUNDING UPDATE

John Rissler, NRCS Asst. State Conservationist for Programs, and Kevin Brown, Tennessee's State Conservationist, have been extremely busy this year obtaining EQIP funding and support for energy projects for the growers. After being initially told that there may not be funding at the beginning of the year, they have been very aggressive and effective in obtaining funds. An additional \$1.8 million was obtained this summer, for a most impressive total of almost \$3 million dedicated for about 100 energy projects this year. Approximately 90% of this money has impressively been awarded to poultry growers. John greatly credits the local district conservationists for identifying the needs and working with the growers in their respective districts. TPA Executive Director, Dale Barnett, would like to especially thank John for always taking the time to discuss poultry's needs and for going to bat for our industry. Please take a moment to thank your local NRCS offices and make sure your comments get passed along to the state office. This is huge needless to say and we greatly appreciate NRCS taking this seriously and for being so effective. Do you have a current AgEMP in place to be ready for the next round of cost-share funding? If not, EnSave, Inc. is ready to assist you! □

NEWS FROM AROUND THE COMPLEXES

TN Poultry Association

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IS YOUR TPA

MEMBERSHIP CURRENT?



PILGRIM'S, Chattanooga. Lucas Hill has been recently named as the new **Complex Manager** in Chattanooga and will be responsible for overseeing both Live and Plant Operations. Lucas was formerly the Plant Manager in Albertville, AL for Tyson Foods. In his spare time, Lucas enjoys spending time with his family, playing golf, hunting and fishing (photo on the left). □

TYSON FOODS, Union City. Former broiler service tech, **David Corvin**, is now the **Breeder Manager** for the complex in Obion Co. □

TYSON FOODS, Springdale, Ark.

August 15th was the official kickoff for *KNOW Hunger Nashville*, a new two year partnership between Tyson Foods, Inc., the Urban League of Middle Tennessee, and the Second Harvest Food Bank of Middle Tennessee to raise awareness for hunger issues and nutrition education. State Representative Brenda Gilmore was the guest speaker and additionally thanked Tyson Foods for donating an initial 30,000 lbs. of protein to the Nashville community. The full press release is at [KNOW Hunger Nashville](#), and a video can be viewed at Tyson's [video gallery](#). □



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